# MORTGAGE: READ & LEARN

Understanding the Basics of the Mortgage Markets

## Mortgage Rates 101, Part 1: What is a Mortgage?

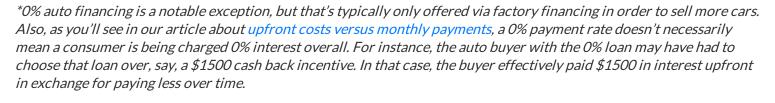
When people want to buy something now, but don't have (or don't wish to spend) the cash to buy it outright, they can instead use a loan (aka financing, borrowing, debt). This typically involves an agreement between the consumer and a lender. The lender provides the big chunk of money today (that big amount that the consumer didn't want to, or couldn't spend) and the consumer agrees to make payments back to the lender over time. An example of this that almost everyone will be familiar with is auto financing (i.e. car payments).

A mortgage is simply the financing of a home.

Like an auto loan, a mortgage allows the consumer to legally own the underlying asset (car, home). Like auto loan paperwork, mortgage paperwork allows the lender to take back or "repossess" the underlying asset (aka "collateral") if the consumer doesn't pay as agreed, although the process is much more complex and time consuming. The idea is that if a consumer isn't willing or able to honor the agreement, the lender can recoup some or all of their initial investment by taking the collateral (i.e. home, car) back and selling it.

What's in it for the Lender?

Lenders don't tend to lend money simply because consumers want loans. Lenders make money by offering loans because there is typically an interest rate attached to the loan.\*



Interest is additional money beyond amount borrowed that allows the lender to profit from the transaction. In the mortgage world especially, interest and interest rates are fairly complex topics. Other articles in this series will help you learn as much as you want to know about mortgage rates.

### Continue Reading » Part 2: Basic Parts of a Mortgage

#### **Articles in This Series:**

- » Mortgage Rates 101, Part 1: What is a Mortgage?
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