



New Home Sales Drop to Lower End of Range After Hitting The Highs Last Month

New Home Sales fell sharply in May according to the latest report from the U.S. Census Bureau and HUD. After a brief surge in April, the seasonally adjusted annual pace dropped to 623,000—down 13.7% from April's revised reading of 722,000 and 6.3% lower than the same month last year. When last month's data originally came out, the annual pace of 743k was the highest in several years.

The drop brings sales activity back in line with late 2023 levels. While it's not uncommon to see volatility in this data series, the sharp monthly decline is still notable, especially considering the downward revision to April's numbers.



James Cheeley
Founding Partner/Sr.
Mortgage Advisor, Lincoln
Capital Advisors
www.lincolncapitaladvisors.com
P: (678) 824-6563
M: (678) 824-6563
Trusted Mortgage Advisors
118012



Inventory rose modestly to 507,000 homes, which at the current sales pace represents a 9.8-month supply—up from 8.3 months in April and 8.5 months a year ago. That's the highest months' supply figure since late 2022, and one of the highest in more than a decade.

The median price rose to \$426,600 in May, a 3.7% increase from April and 3.0% higher than a year ago. The average price rose 2.2% on the month to \$522,200, up 4.6% year-over-year. Both measures are now back near the recent highs seen in late 2022.

Regionally, the decline in sales was led by the South and West, while the Northeast and Midwest held steadier by comparison.

- **Northeast:** 27k (up 4k from April)
- **Midwest:** 82k (down 2k from April)
- **South:** 365k (down 113k from April)
- **West:** 149k (down 9k from April)

