



## ALERT: Selling Off After ISM Data

- ISM Manufacturing Employment (Jan)
  - 48.1 vs -- f'cast, 44.9 prev
- ISM Manufacturing PMI (Jan)
  - 52.6 vs 48.5 f'cast, 47.9 prev
- ISM Mfg Prices Paid (Jan)
  - 59.0 vs 60.5 f'cast, 58.5 prev

Big uptick in employment index and big beat in the headline... ISM Manufacturing doesn't tend to hit as hard as ISM Services, but for this much of a beat, the bond market will make an exception.

MBS are quickly down nearly a quarter point and 10yr yields are up 4.6bps at 3.834.

Lenders who were already out with rates are at risk of negative reprices.



**George Moorhead**

Designated Broker /  
President, Bentley  
Properties

[www.GeorgeMoorhead.com](http://www.GeorgeMoorhead.com)

**P:** (425) 747-1901

**M:** (425) 236-6777

georgem@bentleyproperties.com

14205 SE 36th St  
Bellevue WA 98006

Washington RE License 2390